



VirginiaTech
Invent the Future

PAMPLIN
COLLEGE OF BUSINESS

PROFESSIONAL MBA



The Pamplin College of Business: *Professional MBA, planning for your success*

The master of business administration degree has become a recognized means of professional development for many working professionals, providing advanced business analysis and leadership skills. The Pamplin College of Business has developed an MBA program designed to meet the needs of full-time professionals, enabling them to grow business leadership and strategic management skills for the competitive market.

The Professional Master of Business Administration (PMBA) Program at Virginia Tech's Pamplin College of Business is designed with a convenient schedule that allows working professionals to earn an advanced degree without interrupting their careers. The program focuses on ethical and entrepreneurial leadership and strategic management of information technology in a global environment. Classes are held monthly and rotate between the Richmond and Roanoke regional education centers.



Designed for the full-time professional with an average of three to five years of business experience, the PMBA offers a two-year path to the MBA degree while meeting once per month alternately on our Richmond and Roanoke campuses.

Similarities and Differences

The PMBA is a two year program of study with 48-credit-hours for degree completion. This unique program offers students essentially the same general management education as the college's full-time, two-year MBA program, and the university confers the same MBA degree. However this program is designed for the particular needs of full-time, mid-level professionals who want a quality graduate business program with a convenient schedule. The result of this specially formatted MBA program is the ability to move ahead and earn an MBA without interrupting your career.

The academic schedule is divided into eight terms of three months each, and students are enrolled in cohorts, enriching their learning experience with interaction among their professional colleagues and PMBA peers. Classes meet face-to-face one weekend a month on Fridays and Saturdays, and the meeting site alternates between the Virginia Tech facilities in Roanoke and Richmond.

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Admission Details

The Pamplin MBA program considers the entire person when evaluating candidates for admission. Beginning in November, our admissions team reviews completed application materials for admission to the PMBA program with classes starting the following fall.

Our admissions philosophy is to admit exceptionally well-qualified candidates who bring a diversity of professional and academic backgrounds to the program. We also strive to be inclusive of individuals with a variety of geographic ties and ethnic and cultural heritages. Some of the most important factors considered in evaluating candidates include previous academic preparation, performance on the GMAT, length and type of professional work experience, oral and written communication skills, references, and career goals. International applicants are expected to demonstrate English proficiency.

To apply to the PMBA please visit our website and download our application, www.mba.vt.edu/programs/pmba/application.pdf.

All application materials should be submitted to our offices in Pamplin Hall, to the attention of the admissions coordinator.

Deadlines

Application Deadline	Decision Notification	Orientation	First Session of Classes
April 1	June 1	Late July	September

Applications received and admitted before March 1 will be asked for an enrollment response on or before April 1.



Application Checklist

These are the materials needed to complete your application.

- Completed application form
- GMAT Exam
- Official Transcripts (From your undergraduate education)
- Resume
- Two letters of recommendation (one from a supervisor)
- \$45 application fee
- Evaluative interview (Scheduled by our office after the above materials are received)



Program Strengths

Regardless of the location, the Pamplin MBA draws on the same resources as our highly regarded full-time program.

- Program instruction provided by top faculty instructors published and recognized in industry as experts. All courses are taught by faculty used in the full-time MBA program, giving strength and program consistency to the classroom experience.
- The curriculum is designed to take advantage of Virginia Tech's computer and communications infrastructure and the college's commitment to information technology, leadership, and global business education.
- The college has a wide range of practical and theoretical expertise.
- The MBA program has active alumni participation. They provide mentoring, career and other networking opportunities to students, and advice the college to help keep it aligned with the business world.
- The program has been fully accredited by the AACSB, the International Association of Management Education, for over 25 years. The AACSB is the premier accrediting agency for all types of business degree programs.



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Program Schedule

As a PMBA student you will have a combination of face-to-face classes and course content delivered using distance learning technologies.

Part of the orientation to our PMBA program will involve admitted students completing a Harvard Financial Accounting course. This online course reviews accounting basics in approximately 10 hours of online study.

Year I

Class No.	Class Title	Credit Hours	Term
ACIS 5604	Accounting Information for Executive Decision Making	2	1
BIT 5644	Business Decision Making	2	
MGT 5614	Global Organizational Behavior	2	
BIT 5604	Modeling Decision Making for Competitive Advantage	2	2
FIN 5604	Financial & Economic Environment of Business	2	
MKT 5604	Marketing Principles	2	
MGT 5634	Strategic Business Environment	1	3
MGT 5664	Ethical Leadership in a Global Context	1	
FIN 5654	Principles of Financial Management	2	
MKT 5624	Business Negotiations	2	4
FIN 5664	Corporate Finance	2	
MGT 5644	Leadership and Innovation in a Technology Environment	2	
MKT 5614	Marketing Analysis and Strategy	2	
		24 hours	

Year II

Class No.	Class Title	Credit Hours	Term
BIT 5624	Program Management and Project Leadership	2	5
MGT 5984	International Marketing Strategy	2	
FIN 5674	Financial Markets and Investments	2	
FIN 5784	International Finance	2	6
MGT 5674	Leadership for Change Management	2	
ACIS 5704	Managing Information Systems for Executive Decision Making	2	
ACIS 5614	Management Controls	2	7
FIN 5734	Legal and Ethical Issues in High Tech Environments	2	
FIN 5744	Issues in Corporate Governance	2	
BIT 5664	Managing the Global Supply Chain	2	8
MGT 5684	Global Strategic Management	2	
MGT 5984	Strategic Human Resources Management	2	
		24 hours	

Program Details

The two-year MBA program for professionals will start in September. The monthly classes will meet Friday (9:00 – 6:00 p.m.) and Saturday (8:00 – 5:00 p.m.). Classes will alternate between Roanoke and Richmond. Sixty percent of the course content will be administered with these once-a-month sessions.

The remaining 40 percent of the curriculum is delivered with alternative learning methods in an out-of-class format. These out-of-class sessions will be loosely structured to take place each Wednesday evening during the academic session. As our program is designed for working full-time professionals, course content administered online during the Wednesday evening sessions will not require additional personal travel.

At the end of each three-month term, final exams are conducted in most classes. Finals may be given the weekend following the last class meeting or by take-home exam, depending on the preference of the course instructor.

Prerequisites

Applicants to the Pamplin MBA must have received a four-year bachelor of science or bachelor of arts degree from an accredited college or university. Generally, applicants should have at least a B average in previous course work. In addition, applicants must have completed previous college-level course work in calculus (one semester) and accounting (two semesters).

Applicants must have previous course work or experience in computer systems and office applications. Students in the program are required to have an up-to-date computer and network connection. Please note that completion of prerequisites is not needed before applying, but is expected before the start of classes in the fall.

For more information

We have regularly scheduled information sessions throughout the year for individuals looking for more information on the PMBA program. For further details on an event near you, or for answers to questions about the admissions process or status of your application, please contact our offices in Pamplin Hall. The admissions coordinator or associate director of marketing and recruitment will gladly assist you with your inquiry; please call 540/231-6152 or e-mail mba_info@vt.edu.





VirginiaTech

Pamplin College of Business

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